



# ABDULAZIZ BINHOUHOU

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**Belong • Believe • Become**

## ABOUT ME

I am a well-known recognized licensed business & real-estate broker, operating internationally in USA, UK and UAE, of Kuwaiti nationality

## SKILLS

- Negotiations
- Marketing
- Communication
- Sales
- Leadership
- Planning
- Development
- Customer Service
- Management
- Coaching
- Creativity
- Networking

## SPECIAL EDUCATION

- Commercial Arbitration
- General Legal Arbitration
- Negotiations Licensed Courses
- Brokerage Licensed Courses

## Education

- French School - Kuwait
- Le Cours De Vienne - France, Nice
- Kuwait English School - KES
- Choueifat School - England
- University of London - Law
- Currently: Studying to be a Lawyer Specializing in International Trade Law

## Experience

### Sales Manager | 1996 - 2000

Ericsson Kuwait - BICCO Group

### HMG PROJECTS Kuwait | 2001 - 2005

Founder & business director

### HMG SERVICES UAE - Dubai | 2006 - 2010

Founder & director

### HMG Group - Chairman | 2011 - 2020

Kuwait, Dubai, London & New York

### LINCA - Co-Founder/Partner & Arbitrator | 2012 - 2017

Legal International Network Consultancy & Advocates

# MY PORTFOLIO

## Telecom

- Ericsson Kuwait / Bicc Group - Partner & Manager
- Inmarsat - Kuwait Partner
- Kuwait Call (IVR) Partner MTC (Zain)
- Sagem Mobile Products France - Middle East / Incomdis Co.
- Ferma France / Partner in Tunisia VOMS System
- Zain (MTC) Partner from 1993 - 2016 / Distributor
- Ooredoo (Wataniya Telecom) VAS exclusive Partner from 2000 - 2006
- Webtech Canada / Middle East Partner
- Quick ISP (Internet Provider) Kuwait Partner
- Kuwait Largest Mobile Services & Maintenance Center - Partner
- Mobivision Shopping Malls WiMax Provider - Dubai, UAE

## Media

- AlDar News Paper Kuwait, Co-Founder & Executive Manager 2007-2008
- AlWatan TV - VAS Partner
- AlShahed TV - Co - Founder & General Manager 2008-2010
- Arab Tourism & Travel ATC TV. Kuwait Partner
- AlQadsiya Sport Club (Media Partner) & Magazine Publisher
- Eradaa (Disabled People) Magazine Publisher
- Hala February 2004 - Kuwait Official Carnival Member of Board & Business Development Manager
- HMG PROVICE Magazine Publisher RealEstate Mag

## RealEstate

- Owner of RE/MAX master franchise Kuwait, Qatar, Saudi Arabia & Bahrain
- SKIP (Saudi Kuwaiti International Properties Co., KSA) Riyadh - Co-Founder / Board Member

## Retail

(Established, operated and resold these projects)

- Mazaj Lebanon Restaurants – Owner
- Change Beauty Saloon & Products - Owner
- South Fried Chicken (SFC) - Franchise Owner
- Stop2Shop - Gaming & Entertainment Mega Stores – Owner
- Owner Mobile 12 Shop Outlets in Kuwait (Barrak Center)

## Awards & Memberships

- Co-Founder of 1st Kuwait SME Committee 2005
- General Secretary of 1st Kuwait SME Conference & Expo. 2006
- Kuwait Economic Society - Member
- Chairperson & Co-Founder Kuwait SME Association 20.10.2010
- ITU.ORG / Development Member Kuwait (UN / Agency)
- REALTORS - Member
- REBNEY - Member at The RealEstate Board of New York
- Aipp - Member at the Association of International Property Professionals
- WIPO - World Intellectual Property - Member
- RERA - Dubai RealEstate Regulatory Agency – Authorized Broker
- Certified Project Management Professional by PMI
- Member of Kuwait Kickboxing Committee – Co-Founder, Board Member
- Founder, Chairman USA Social Media Club, Kuwait Branch

## Companies

- HMG Properties Group – INT'L Dubai, London, India, Spain, Philippine, Egypt, Beirut, New York, Detroit, Bahrain, Riyadh Chairman
- AREN (Arabia Real estate Network Group) Chairman
- AIPCO (Arabia INT'L Properties Co.) Vice Chairman
- ABF (American Business Franchise Co.) Chairman
- KnowledgeTalk Center (KTC) Media Co. Chairman